

Connecting engaged audiences with premium video content, via subject-specific TV Apps.



Capital at Risk





Bloomberg Television





UNIVERSAL MUSIC GROUP



africanews.



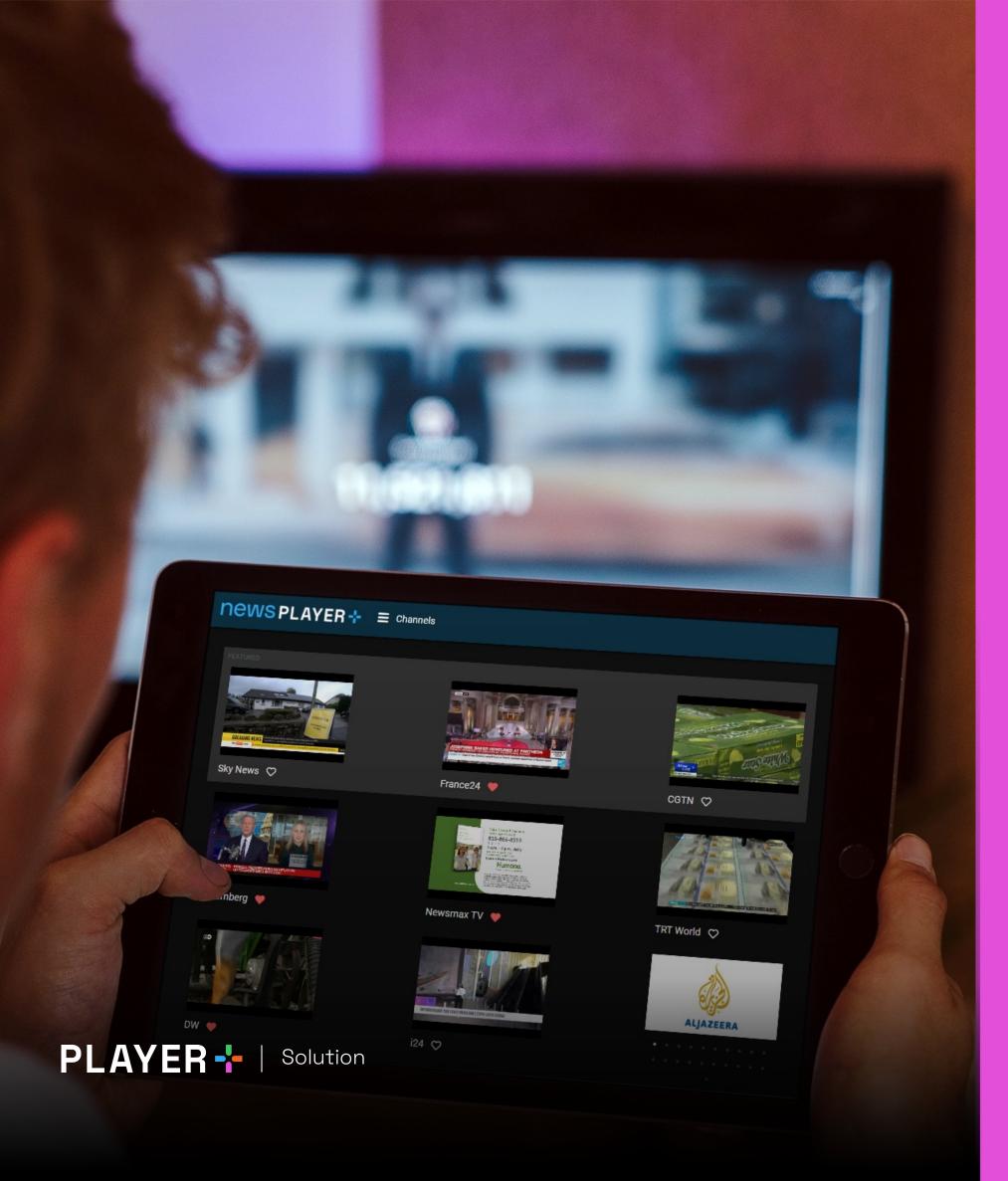
Untapped market of passionate fans & followers

Resulting in:

- An untapped market of passionate fans & followers
- Disconnection between content owners and viewers

Netflix, Prime Video, Disney+, etc, compete for blockbuster content, leaving: • Audiences swamped with Hollywood-style movies & box sets • All other content scattered and fragmented in hard-to-find places

Yet very favourable growth figures persist



Uniting audiences with subject-specific content

- Empowering content owners & enabling audiences
- Subject-specific TV apps bringing content into one place, increasing footfall
- Distribution alongside Netflix, Prime Video & Disney+
- Streaming on all popular TV devices & platforms, including Sky & Virgin Media
- Free from high cap-ex and the resultant debt, typical of Netflix & others

Two subjects already piloted as part of the development phase: NewsPlayer+ and StagePlayer+

Player+ will achieve the same scale of current streaming titans by:

Ecosystem for TV

Consumers & businesses are being empowered with destination ecosystems - aggregating products & services in one place.

From property search to food delivery, some of the biggest companies and success stories of the last two decades have this model in common.

Yet, this same revolution hasn't touched video streaming & TV.

Enter Player+





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Experienced Team



Rich Jacobs Director (CEO)

Business developer & streaming media pioneer. Working for & with leading global broadcasters, producers & content companies for 25 years.





Simon Lipowicz Director (CTO)

Respected media technologist & pioneer with 30+ years of experience working on award-winning software & solutions, globally.



Neale Dennett Director (Commercial)

Launched multiple international subscriptionbased media businesses; holding CFO and senior leadership roles in major broadcasting companies.





Jenny Vanderwerf Director (Marketing)

PR & Marketing specialist with over a decade's worth of experience in consumer PR working with the biggest home entertainment brands.







Joe Foster Director (Technical)

Co-founder of Easel TV (shareholders of Player+) implemented Virgin Media's 3rd Party OTT services and streaming solutions for leading brands.





Terry Corby Associate Partner (Commercial)

Experienced strategy consultant. Held senior commercial leadership roles in private sector & creative arts & grew three successful tech start-ups.

AMERICAN EXPRESS accenture KPMG Creative UK

Operational Workflow

Development

Player+ has developed a robust & scalable Hollywood-grade premium streaming platform that enables content owners to co-locate in subject-specific TV Apps.

Cloud-based & built on: **aWS**



Operating Model

Player+ onboards content owners' live television channels & productions and outputs directly to consumers via subject-specific TV Apps.

Distribution & planned rollout on leading devices and smart televisions: amazon firetv samsung LG androidty tv tv tv tv Sky Q We COMCAST







Bloomberg ♡



CNBC 🛇

Sky News ♡



Quicktake ♡

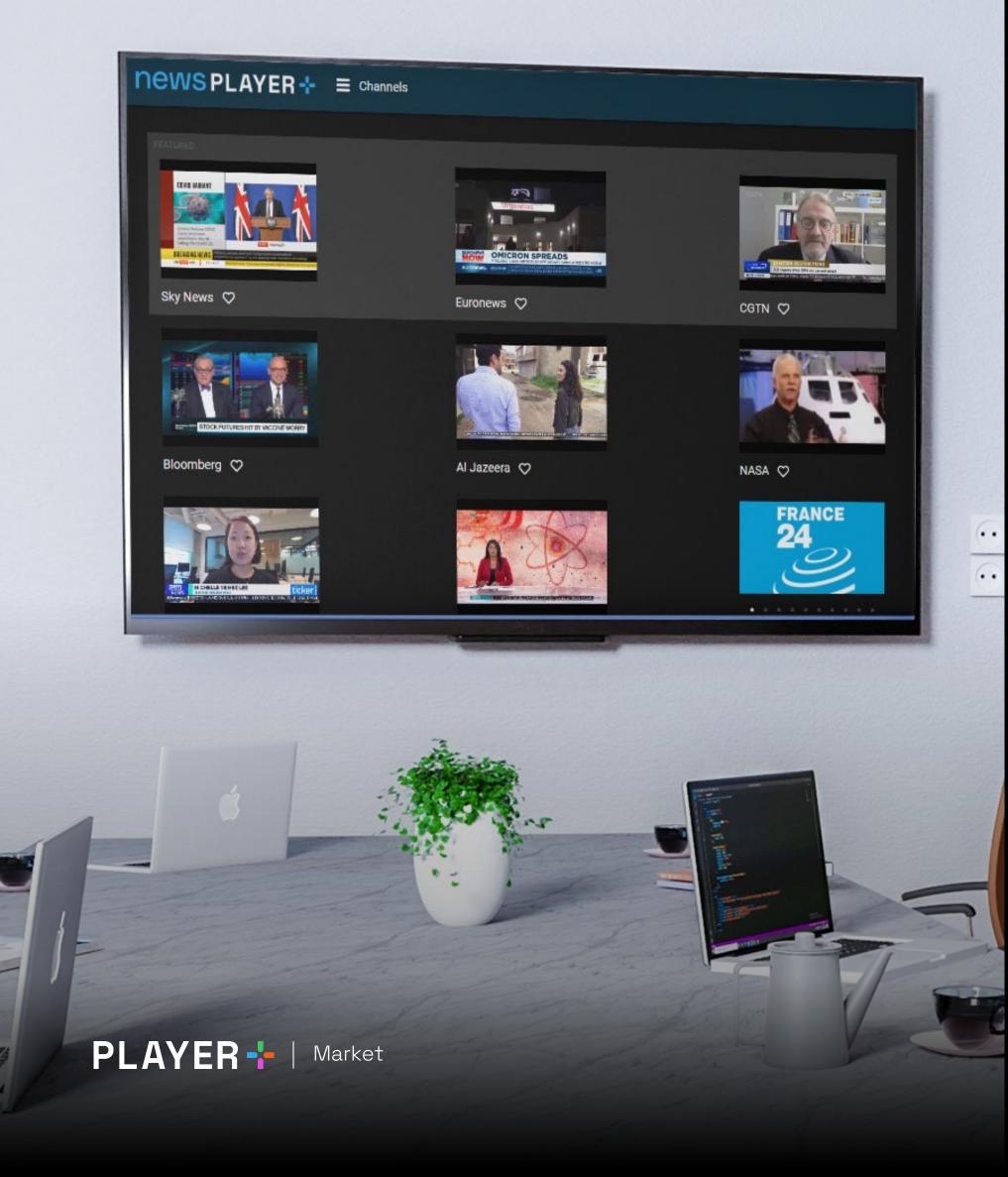


Euronews ♡



C-SPAN2 🗢





Market



The global video streaming market projected value for 2022

\$1,690bn

Projected global video streaming market value by 2029

160bn+

Average weekly time spent streaming video content (minutes)

19.9%

Projected CAGR during the period 2022 - 2029

Competition

	PLAYER 🕂	Alchimie
Streaming Service	•	•
Open Content Platform		
Zero Acquisition Spend	•	
Multiple Commercial Models	•	•
Multiple Genres	•	•
Customer Data Share		
Content Specific Regionalisation	•	
Live Pay-Per-View Events		



Haystack	YouTube	Marquee TV
•	•	
	•	
	•	
	•	
	•	

Reaching The Market Through Content Partners and their Fans and Followers



PLAYER - | Marketing Strategy

At the heart of the Player+ model is a unique B2B relationship with content partners commercially incentivised to promote and publicise the availability of their content on Player+ to their fans and followers via their own customer databases, social, PR, promotion & plugging. 28 0.30

.78 0.25%

50 0.199

T.SURVEY EXCLUSIV opened

Business Model

Principal Commercial Model

- Player+ does not pay advances or guarantees for content
- No upfront cost for the content owner
- % net revenue is shared on each paid-for transaction
 - Player+ shares net revenue and customer data
 - Transaction values range from £1.49 to £49.99

Future Revenue Opportunities

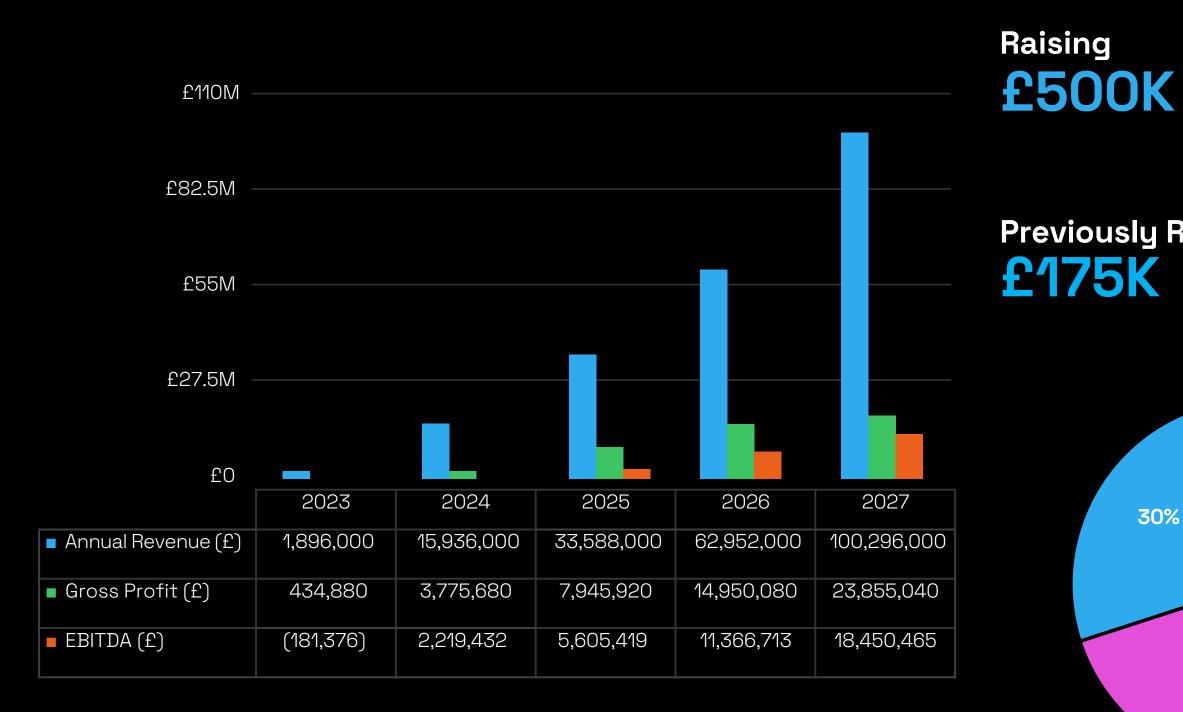
- Monthly fixed fees from content owners (carriage)
- Ad revenue share
- Retail revenue share (affiliates)
- Corporate & Institution access
- Licensing to venues





Financials

Investment Opportunity

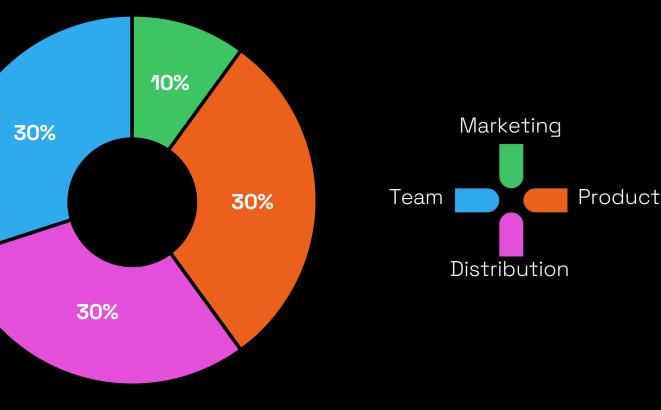








Previously Raised Previous Valuation £2.5M (Post-money, Sept 2021)



Use of Funds

Roadmap

	2020 Established relationships w tier content pa and distributor	rtners	2021 NewsPlay StagePlay beta relea	Jer+	2021 StagePlaye only indep TVOD app w in-app Ama purchasing	pendent with azon	2022 Tech enak distr leadi hote
I H S	2020 Developed Hollywood-grade secure streaming platform	2021 Innovated of Channe content discovery		2021 NBCU deal pr Player+ cont 1.44M Shows On subs	ent to	2022 ITVT Award 202 Most Innovativ Disruptive Cont Offering of pas	e & tent



2022

- Tech Live deal enabling
- distribution to
- leading worldwide
- hotel rooms

2023+

Distribution of Player+ TV Apps on established PayTV platforms including Sky, Virgin & Comcast

2022

Universal Music deal bringing many of the biggest pop and rock concerts to StagePlayer+

2023+

Live and exclusive Pay Per View events on StagePlayer+

Why Player+?

- Strong, industry-leading team
- Already partnered with world leading content companies
- Proven & robust Hollywood-grade technology
- Piloted two initial services: NewsPlayer+ & StagePlayer+
- Scalable via further distribution + additional territories + extra content
- First to market premium, open, end-to-end aggregation platform
- Partner orientated generate significant rev share & customer data capture over other services, including YouTube





Thankyou

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PLAYER -

